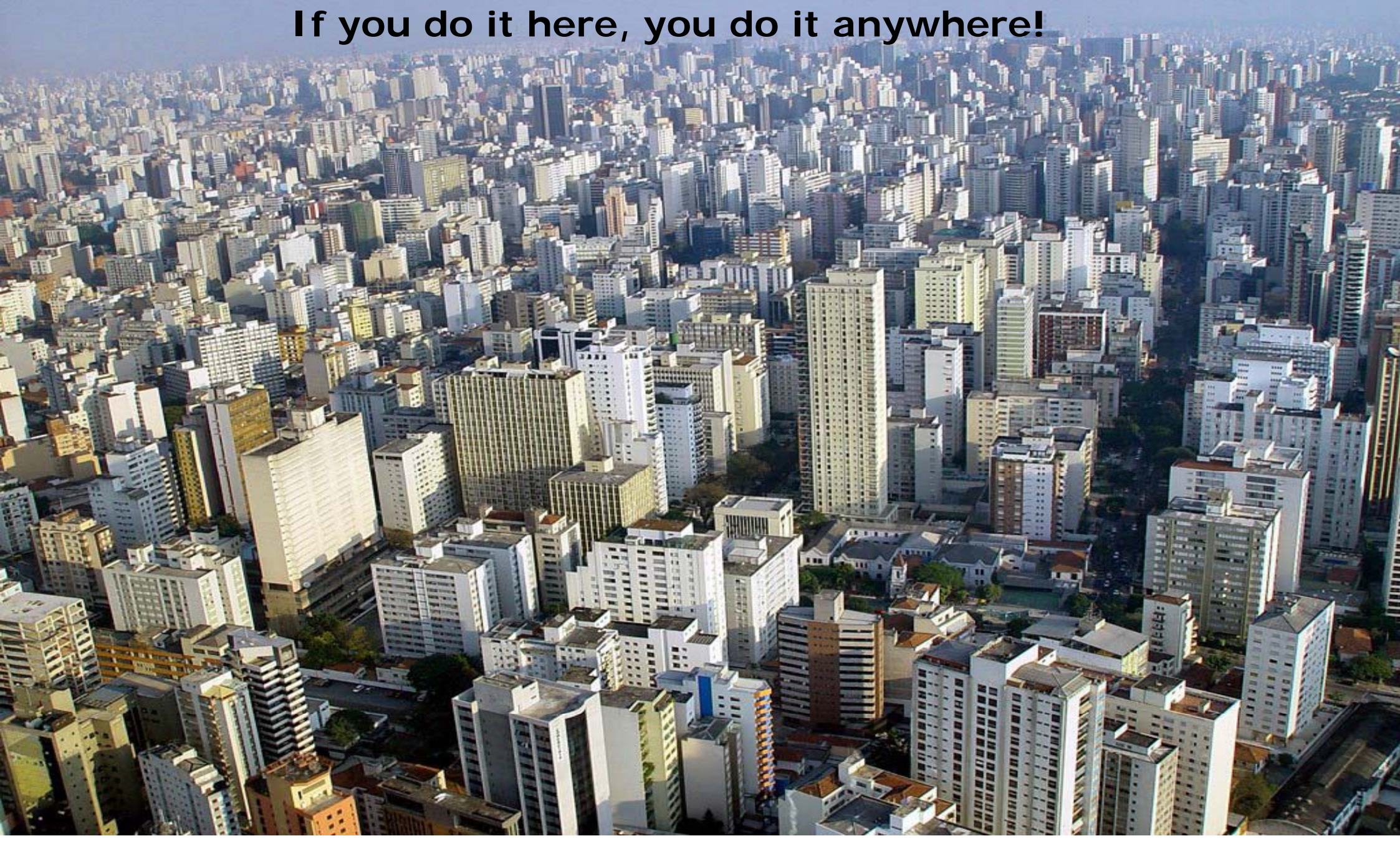




**If you do it here, you do it anywhere!**









## The Fuel Cell Bus Project in Brazil – Driving facts

- Brazil is one of the biggest bus markets in the world with a production of 30,000 buses per year.
- The São Paulo Metropolitan Area is the largest urban concentration in the country and the 6<sup>th</sup> largest in the world. It relies heavily on public transport, particularly buses.
- EMTU, the Metropolitan Transit Authority, through its 38 bus operators, transports 58 million passengers per month.
- Light and heavy-duty vehicles are responsible for 90% of the pollutant emissions,



## The Fuel Cell Bus Project in Brazil

- Brazil has a tradition of developing and using renewable energy sources in large scale: hydropower generation and ethanol produced from sugarcane correspond to over 90% of the country energy matrix.
- The UNDP/GEF Fuel Cell Bus Project in Brazil has been initiated at the ECO 92 in Rio de Janeiro.
- **In November 2000 the GEF (Global Environment Facilities) decided to fund 5 Fuel cell Bus Demonstration Projects in Developing Countries: Brazil, Mexico, Egypt, India and China.**
- **In Brazil, a phased approach was adopted to reduce technological and economical risks:**
  - Phase I: Feasibility study
  - **Phase II: demonstration project – which has been divided in II.2 and II.3.**
  - **Phase II.2 has started in May 2006 to build and test a prototype bus and a hydrogen station.**
  - **The phase II.3 has started in January 2012 to build and operate in revenue service 3 new buses and the full use of the hydrogen station.**
- Phase III and IV: planned in the project documents, they are required to assure commercial scale.



# Working together during 8 years

## Governmental Partners

Ministério de Minas e Energia



Empowered lives. Resilient nations.



## Consortium Members



\*Only in the prototype phase



\*Only in the prototype phase

The first contract between the UNDP and the consortium has been fully signed in May 2006



## Objectives of the Project

- To build and demonstrate functionality and reliability of fuel cell buses and the fuelling infrastructure, under real operating conditions in the São Paulo Metropolitan Region
- To accelerate the commercialization of fuel cell buses and hydrogen, produced from renewable sources (hydropower, ethanol, solar, wind).
- Acquire and disseminate technical knowledge for production, operation and maintenance of fuel cell buses and the hydrogen infrastructure.

## Objectives of the Consortium

- Design, production, operation and evaluation of fuel cell transit buses and hydrogen fueling station, combining favorable operating characteristics with: safety, high efficiency, zero emissions and prospects for competitive costs.
- To combine technology leadership of world class companies in their respective areas with the engineering and production of the Brazilian local industry.
- **To built a new fuel cell bus generation using a local bus chassis, a local bus body and local components.**



# Consortium Members for the Bus Phase II.2 – Prototype Bus



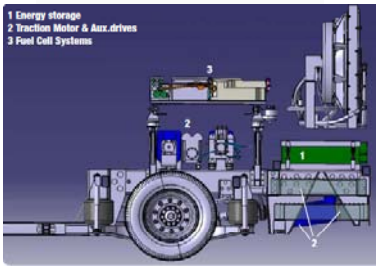
**NUCELLSYS**  
THE FUEL CELL SYSTEM COMPANY

Nucellsys provided fuel cell systems, support to bus integration, training, maintenance and service.



**BALLARD**  
PUTTING FUEL CELLS TO WORK

Ballard provided automotive fuel cell stacks, sharing lessons learned and its worldwide experience.

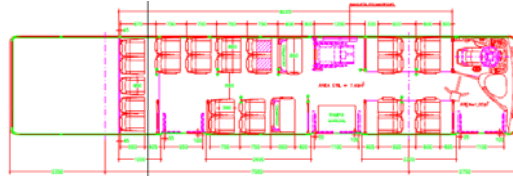


**TUTTO**  
SINCE 1982

Tutto, a Brazilian company with more than 95.000 chassis modified and manufactured, is the complete vehicle integrator, bus chassis manufacture, bus design, construction, documentation, tests, vehicle software development and bus certification.



Marcopolo, a Brazilian company with an annual production of 30.000 buses in 2013 and 20 plants worldwide, is the bus body builder.

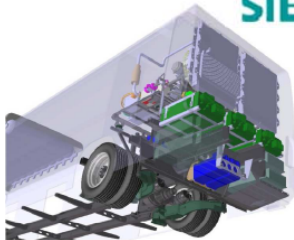




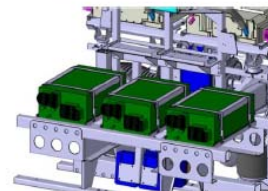
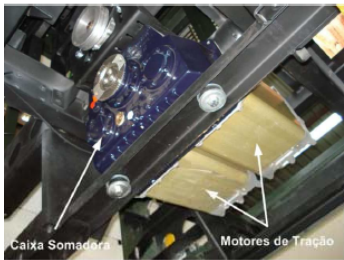
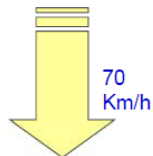
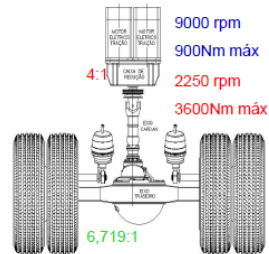


# Main Suppliers

## SIEMENS



**Traction system**  
**2 AC induction motor**  
 ■Water cooled  
 ■Nominal Voltage: 650V  
 ■Nominal Power: 85kW  
 ■Nominal Torque : 220Nm  
 ■Max. Torque: 450Nm  
 ■Nominal current: 142A  
 ■Max. Speed: 9000rpm  
 ■Weight: 120kg  
 1 summation box

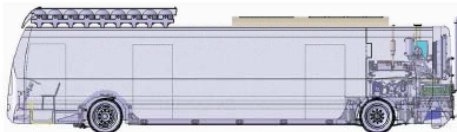


## MES-DEA

### ■3 ZEBRA batteries

#### ■salt and nickel electrodes

Voltage:	620V
Max Current:	112A
Power :	36kw
Capacity:	32Ah
Energy:	29,8 kWh
Internal temp.:	270° C
Weight:	200Kg



- 9 Aluminum and carbon fiber cylinders.
- 45kg of compressed hydrogen at 350 bar.
- Estimated bus range of 350km







## Consortium Members for the Hydrogen Infrastructure



PETROBRAS DISTRIBUIDORA, Brazil's largest fuel distribution company with more than 7,000 service stations, is the prime integrator of the hydrogen fueling station and responsible for operation and general maintenance.



The biggest electricity distributor in Latin America, was responsible for: (i) the power substation specifications, design and approval; (ii) the connection of the power substation to the power grid; and (iii) assuring the energy quality and availability for power substation operation until the delivery point.



HYDROGENICS, supply electrolyser, compressor, dispenser and storage tanks, support for site preparation, installation, commissioning, equipment maintenance and training.



**HYDROG(E)NICS**



## Consortium Members: Project Leader and Management

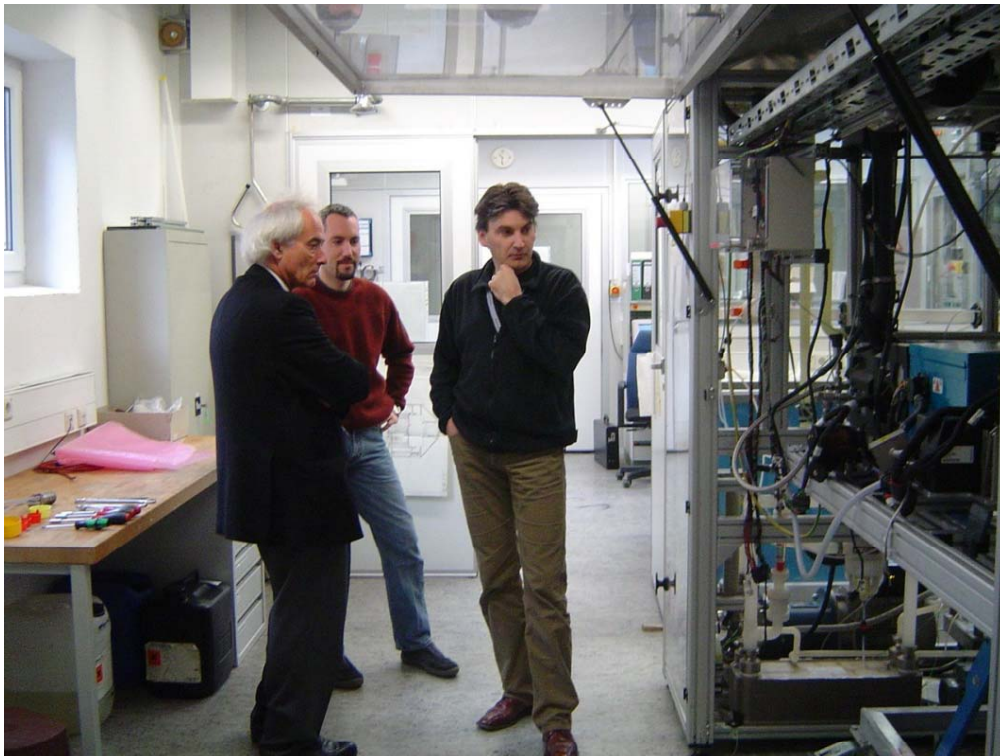


**EPRI INTERNATIONAL**, the international arm of the Electric Power Research Institute, a non-profit US scientific research organization, with broad experience in management of large and collaborative technological programs, **is the Project Manager and Leader of the Consortium, and coordinated the international teams.** EPRI International promoted the sharing of lessons learned, coordinated acceptance tests and the evaluation of final products, and performed simulations to determine an optimum hybrid concept according to the EMTU` s corridor drive cycle.



## KEY EVENTS BUS and Main Milestones Phase II.2

The contract pre-defined project milestones to be accomplished by the consortium members and they receive their payments based on the accomplished ones. The milestones plan has been made to avoid “blamings” and to keep the “team work” spirit among the consortium members.

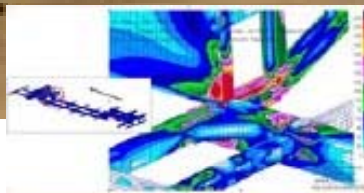


January 22nd and 23rd 2007 “FAT Fuel Cell System





## KEY EVENTS BUS and Main Milestones Phase II.2



February 1st 2007 "FAT Chassis" and "FAT Body Structure"





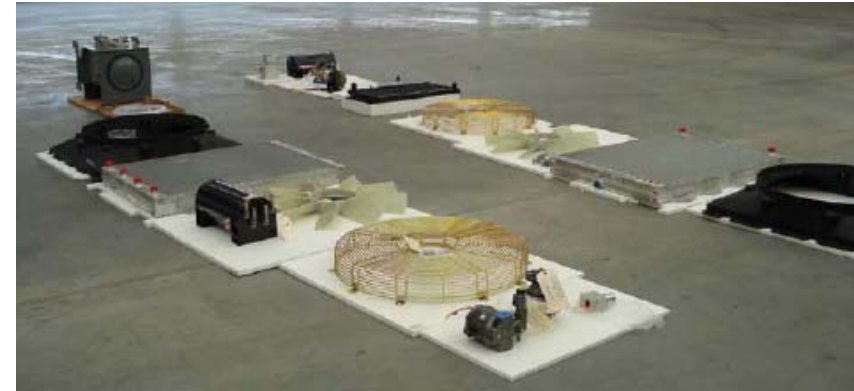
# KEY EVENTS BUS and Main Milestones Phase II.2 : The arrival of the components at Tutto



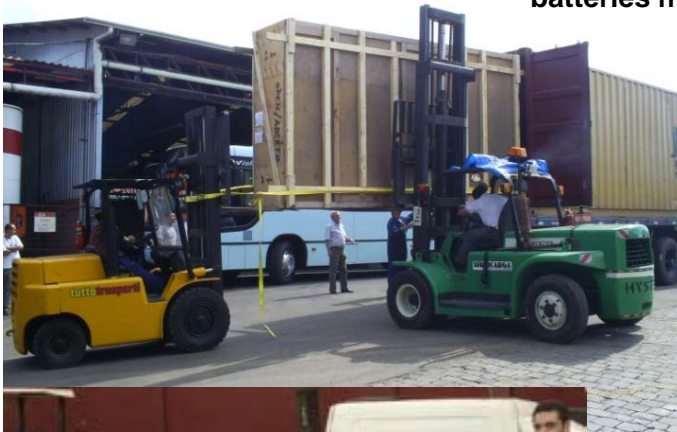
April 27th 2007  
Arrival of the Siemens components



August 03rd 2007  
Arrival of the Nucellsys systems and the batteries from MS-DEA



August 20th 2007  
Arrival of the Modine system



December 12th 2007  
Arrival of the Dynetek' system



August 20th 2007  
Parts waiting for integration

**Logistics (customs release process) is an issue in Brazil and one of the reasons for the project delays**





## KEY EVENTS BUS: Best Moments of the Prototype Bus



January 2007 to July 2008 - Fuel Cell Bus Integration

Thank to knowhow and experience transfer from Ballard and Nucellsys, Tutto is today one of the few companies in the world capable to integrate a fuel cell hybrid bus





## KEY EVENTS BUS and Main Milestones Phase II.2



October 3rd 2007 "FAT Bus in Battery Mode"





## KEY EVENTS and Main Milestones Phase II.2

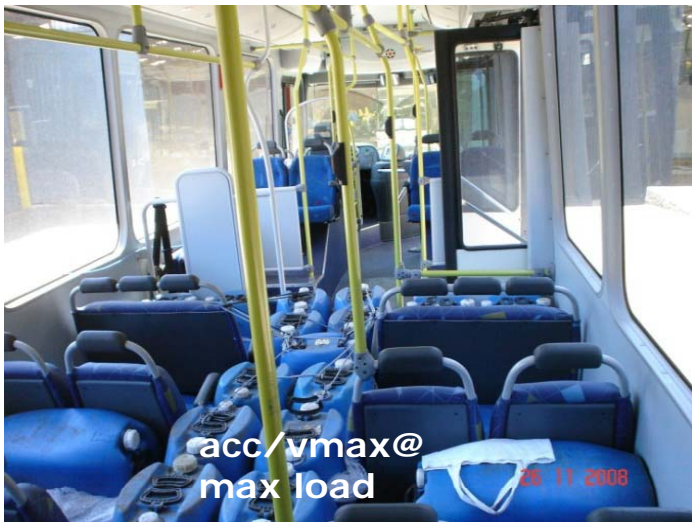


**July 22nd 2008 – “Completion of Prototype in the fuel cell hybrid Mode”**





## KEY EVENTS and Main Milestones Phase II.2: Functional Tests



April 28<sup>th</sup> 2009 - Milestone 6 Bus – “Functional tests Protocol”





## KEY EVENTS: Farwell of the Prototype Bus from Caxias do Sul



**March 23<sup>rd</sup> 2009** – Fuel Cell Bus left Caxias do Sul and traveled 1000 km to arrive at the EMTU/SP facilities in São Bernardo do Campo.





# Training Course for EMTU (Transit Authority) and METRA (Bus Operator)



**April 16<sup>th</sup> and 17<sup>th</sup> 2009**  
– Training Course at EMTU  
1<sup>st</sup> Part

**May 20<sup>th</sup> and 21<sup>st</sup> 2009**  
– Training Course at EMTU  
2<sup>nd</sup> Part

**21 persons have been trained among drivers and maintenance teams from EMTU and METRA**







## Maintenance of the Prototype Bus by Tutto's and METRA's teams



The training and the knowledge and experience transfer has enable the local team to perform service and maintenance with the technical support at distance from Nucellsys.



## Verification Tests at the EMTU/SP Bus Corridor – Summary of the Conclusions



- The bus performance was always superior to the diesel buses.
- The average hydrogen consumption was 10,4 kg/100km.
- The way of drive and variations of ambient temperatures influenced hydrogen consumption.
- The drivers liked the vehicle regarding the easy operation, comfort and ergonomics.
- The failures in some systems were mostly due to humidity, dust and weather conditions.
- The bus attends all dynamic and safety conditions necessities for an urban operation.
- The passengers have liked the driving, the low noise and low vibration.
- The logistic processes to import spare parts have caused delays.
- When the parts are available the maintenance and replacement of parts occur very fast. -21-





## EMTU/SP Bus Corridor São Mateus – Jabaquara pass through 4 municipalities in the São Paulo Metropolitan Area

### LOCATION WHERE THE BRAZILIAN FUEL CELL BUS IS OPERATING: METROPOLITAN CORRIDOR ABD RMSP



- Extension: 33 km
- Passengers: 6 million/month
- Fleet: 233 buses
- 78 Trolley buses
- 9 Terminals





# July 1<sup>st</sup> and 2<sup>nd</sup> 2009 - "Launching of the Prototype Bus and Workshop at EMTU /SP Facilities in São Bernardo do Campo, SP







# Excellent Press Cover and Public Awareness

## País terá ônibus movido a hidrogênio em 2007

SÃO PAULO O Brasil terá em 2007 um protótipo de ônibus movido a célula a combustível de hidrogênio, com emissão zero de poluentes. O projeto, que terá investimentos da ordem de US\$ 16 milhões, contará com a participação de um consórcio de oito empresas.

A canadense Ballard Power Systems ficou responsável pelo design, desenvolvimento e fabricação das células a combustível tipo PEM; a alemã Nucellsys, responsável pela instalação e operação da estação de forneci-

mento de hidrogênio, enquanto a AES Eletropaulo ficará responsável pela especificação da subestação, conexão e qualidade e disponibilidade de energia elétrica. Todo o gerenciamento do projeto e a liderança do consórcio estão a cargo da norte-americana EPRI International.

A coordenação do projeto está a cargo da Empresa Metropolitana de Transportes Urbanos (EMTU), em parceria com o Ministério de Minas e Energia, com o Programa das Nações Unidas para o Desenvolvimento (Pnud), com o Global Environment Facility (GEF) e com a Financiadora de Estudos e Projetos (FINEP).

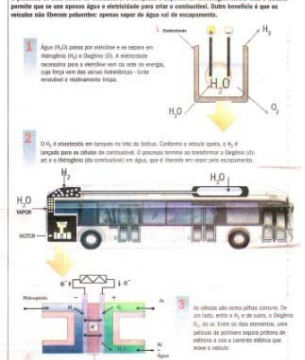
A Petrobras Distribuidora será responsável pela instalação e operação da estação de forneci-

## Ônibus a hidrogênio chega em 2008

Protótipo de veículo que não emite poluentes, apenas vapor de água, vai circular no Grande ABC

**Quali Transit**  
 O Brasil terá em 2007 um protótipo de ônibus movido a célula a combustível de hidrogênio, com emissão zero de poluentes. O projeto, que terá investimentos da ordem de US\$ 16 milhões, contará com a participação de um consórcio de oito empresas.

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## SP terá ônibus movido a hidrogênio

Projeto anunciado ontem prevê que veículo fique pronto em 1 ano e partir de 2008 circule em corredor da EMTU

**ÔNIBUS BRASILEIRO A HIDROGÊNIO**  
 O projeto prevê a aquisição de um protótipo de ônibus movido a hidrogênio em 2007. O veículo será produzido em São Paulo e vai circular no Grande ABC em 2008. O projeto prevê a aquisição de um protótipo de ônibus movido a hidrogênio em 2007. O veículo será produzido em São Paulo e vai circular no Grande ABC em 2008.



MARCO SCHETTINO

## O transporte da próxima década começa hoje

No mundo moderno, dois pontos vêm sendo a base para o desenvolvimento de novas tecnologias: a eficiência energética e o meio ambiente. Cada vez mais, as fontes de energia são escassas ou o custo de produção mais elevado, obrigando a sociedade a usar de forma mais eficiente. Com relação à questão ambiental, a preocupação tem sido maior. E com isso, há uma série de novas tecnologias sendo desenvolvidas para o transporte, considerando o uso de dois motores que mais poluem. Assim, existe uma série de novos desenvolvimentos tecnológicos nesse setor, como o caso de duas novas tecnologias que estão sendo desenvolvidas para o transporte.



MARCO SCHETTINO



MARCO SCHETTINO

## Meta é unir etanol à nova tecnologia

Embora a hidrogênio possa ser produzida a partir de etanol, a tecnologia de células a combustível não é adequada para o uso de etanol. A tecnologia de células a combustível é adequada para o uso de hidrogênio. A tecnologia de células a combustível é adequada para o uso de hidrogênio. A tecnologia de células a combustível é adequada para o uso de hidrogênio.

## País ainda está na pré-história do hidrogênio

O Brasil está na pré-história do hidrogênio. Não se possui tecnologia adequada para a produção de hidrogênio. O Brasil está na pré-história do hidrogênio. Não se possui tecnologia adequada para a produção de hidrogênio. O Brasil está na pré-história do hidrogênio. Não se possui tecnologia adequada para a produção de hidrogênio.

As expectativas, no entanto, são boas, pois os testes realizados nos EUA e na Europa, bem como o desempenho das frota implantadas nesses países, demonstram que a tecnologia de células a combustível é adequada para o uso de hidrogênio. A tecnologia de células a combustível é adequada para o uso de hidrogênio. A tecnologia de células a combustível é adequada para o uso de hidrogênio.

O primeiro ônibus a célula a combustível hidrogênio rodando em São Paulo será produzido pela EMTU/SP em conjunto com o Ministério de Minas e Energia (MME) e o Programa das Nações Unidas para o Desenvolvimento (Pnud). O projeto prevê a aquisição de um protótipo de ônibus movido a hidrogênio em 2007. O veículo será produzido em São Paulo e vai circular no Grande ABC em 2008.

O projeto prevê a aquisição de um protótipo de ônibus movido a hidrogênio em 2007. O veículo será produzido em São Paulo e vai circular no Grande ABC em 2008. O projeto prevê a aquisição de um protótipo de ônibus movido a hidrogênio em 2007. O veículo será produzido em São Paulo e vai circular no Grande ABC em 2008.

## BR terá posto para ônibus a hidrogênio

Terá a bandeira BR o primeiro posto do Brasil capaz de abastecer veículos movidos a hidrogênio. A unidade funcionará em São Bernardo do Campo, na sede da EMTU-SP. O posto é parte do projeto "Ônibus brasileiro a hidrogênio", que será lançado hoje para desenvolver a tecnologia do transporte coletivo sem emissão de poluentes. A Petrobras Distribuidora vai construir e operar a estação de abastecimento. Também estão no consórcio AES Eletropaulo, Ballard Power Systems, EPRI, Hydrogenics, Marcopolo, Nucellsys e Tutttotrasporti.

**ÔNIBUS BRASILEIRO A HIDROGÊNIO**  
 O projeto prevê a aquisição de um protótipo de ônibus movido a hidrogênio em 2007. O veículo será produzido em São Paulo e vai circular no Grande ABC em 2008. O projeto prevê a aquisição de um protótipo de ônibus movido a hidrogênio em 2007. O veículo será produzido em São Paulo e vai circular no Grande ABC em 2008.

## Cidade terá ônibus a hidrogênio em 2007

O projeto, de US\$ 20 milhões, prevê a aquisição de até cinco veículos

O projeto do primeiro ônibus movido a hidrogênio do Brasil deve sair do papel até novembro de 2007, para circular no corredor Metropolitano São Mateus/Jabaquara (SP), durante quatro anos.

O projeto, cujo custo está estimado em US\$ 20 milhões, prevê a aquisição, operação e manutenção de até cinco ônibus com célula a combustível hidrogênio, e uma estação de produção de hidrogênio e abastecimento dos ônibus. A ideia é avaliar a contribuição desse tipo de transporte coletivo (com emissão zero de poluentes) para a redução dos níveis poluentes, além de conhecer melhor a tecnologia para desenvolvê-la e produzi-la no Brasil.









## The first Hydrogen Station in South America



**The BR Petrobras hydrogen station demonstrates a well-to-wheel CO<sub>2</sub> – free synergy between the Brazilian electricity generation by hydropower and the urban transportation system.**



## **KEY EVENTS - HYDROGEN STATION:**

### **November 13<sup>th</sup> 2006 - Petrobras Technical Seminary inviting the relevant license authorities**

**LOCAL:** EDISP (Edifício Sede da BR em SP) – Avenida Paulista, 901 – São Paulo/SP

■ **DATA E HORÁRIO:** 13 de novembro de 2006 – das 14 às 18h

■ **OBJETIVO:** Apresentar e debater os aspectos técnicos do projeto, com os fornecedores de tecnologia e os órgãos públicos.

■ **ENTIDADES CONVIDADAS:**

■ Estado de São Paulo: Secretaria de Meio Ambiente de São Paulo, CETESB, Defesa Civil, Corpo de Bombeiros.

■ Prefeitura de São Paulo: Secretaria do Verde e do Meio Ambiente

■ Prefeitura de Mauá: Secretaria de Planejamento e Meio Ambiente

■ Prefeitura de Santo André: Secretaria Municipal de Saneamento Ambiental

■ Prefeitura de São Bernardo do Campo: Secretaria de Habitação e Meio Ambiente

■ Prefeitura de Diadema: Secretaria de Diadema

■ Empresas do consórcio

■ EMTU/SP

■ Ministério das Minas e Energia





## KEY EVENTS HYDROGEN STATION:

**April 2007 – SAFETY WORKSHOP IN CAXIAS DO SUL**

The image shows the cover of a report titled 'H2 Fuelling Station - HAZOP Analysis -'. The cover has a dark blue background with a lighter blue header and footer. In the top left corner, there is the Petrobras logo, which consists of a yellow square with 'BR' in green, and the word 'PETROBRAS' in white below it. The main title is written in large, bold, yellow letters. Below the title, the authors and affiliations are listed in a smaller, yellow font: 'Hydrogenics', 'EMTU', 'Petrobras (Cenpes & BR)', and 'UFRJ'. At the bottom right, the date 'SET/2007' is printed in a light blue font.

**BR**  
PETROBRAS

# H2 Fuelling Station – HAZOP Analysis –

Hydrogenics  
EMTU  
Petrobras (Cenpes & BR)  
UFRJ

SET/2007



# KEY EVENTS HYDROGEN STATION:

## May 2007-Trip to Europe of the Brazilian License Authorities



### PLANO DE VIAGEM DAS AUTORIDADES BRASILEIRAS DE LICENCIAMENTO

Data: 07.05.07 a 11.05.07

#### Participantes:

- 1) EMTU: Octacilio de Oliveira Ribeiro
- 2) MME: Simone de Araújo
- 3) Corpo de Bombeiros: Hamilton da Silva Coelho Filho
- 4) CETESB: Lutz Antônio Brum
- 5) Prefeitura de São Bernardo do Campo: ?
- 6) Petrobras: Antonio Alexandre Ferreira Correla, Carlos Moreira dos Santos, Paulo Fernando Isabel dos Reis, Guilherme da Silva Telles Naegeli
- 7) EPR: Ferdinand Panik
- 8) Nuocellsys: Monica Saraiva Panik
- 9) DaimlerChrysler: Monika Kentzler e Walter Rau

#### Plano de viagem:

Domingo 06.05.07 – Voo São Paulo / Amsterdam / Stuttgart com a KLM voo KL 798 às 19:45 hs (GRU) chegando em Stuttgart dia 07 de maio às 14:30 hs

2a feira 07.05.07 – Traslado para o hotel e jantar.

3a feira 08.05.07 – Visita a Nabern de 10:00 às 15:30 hs

10:00 – 11:00 Apresentação do Projeto CUTE: Monika Kentzler e Walter Rau  
 11:00 – 11:30 Visita ao museu DaimlerChrysler em Nabern: Walter Rau  
 11:30 – 12:00 Test-drive com os veículos F-Cell: Rosario Beretta  
 12:00 – 13:30 Almoço  
 13:30 – 14:00 Apresentação Nuocellsys: Hans-Joachim Blegner e/ou Massimo Venturi  
 14:30 – 15:00 Visita a produção e testes da Nuocellsys  
 15:00 – 15:30 Apresentação Ballard Power Systems: Jochen Straub  
 15:30 – Traslado para o hotel

4a feira 09.04.07 – Voo Stuttgart para Hamburg às 10:05 hs chegando às 11:20 hs com a Lufthansa LH 141

4a feira 09.05.07 – Visita a Hamburger Hochbahn das 14:00 às 17:00 hs.

11:30 – 12:15 Traslado a Hamburger Hochbahn com o ônibus a célula a combustível hidrogênio  
 12:15 – 13:45 Lanche servido na Hamburger Hochbahn  
 14:00 – 14:30 Apresentação sobre o projeto "Ônibus Brasileiro a Hidrogênio": Prof. Ferdinand Panik  
 14:30 – 14:50 Apresentação sobre a estação de abastecimento de hidrogênio: Alexandre Correla  
 14:50 – Apresentação da experiência de Hamburgo com frota de ônibus a célula a combustível hidrogênio  
 Apresentação sobre o processo de certificação do ônibus  
 Apresentação sobre a experiência com a estação de abastecimento de hidrogênio  
 Apresentação sobre o processo de licenciamento da estação de abastecimento de hidrogênio

17:00 p.m. – Traslado para o hotel e jantar

5a feira 10.05.07 – Voo Hamburg para Amsterdam com a KLM KL 1778 às 09:00 hs chegando às 10:15 hs

5a feira 10.05.07 – Almoço e visita a GVB de 14:00 às 17:00 hs.



10:30 – 11:00 Traslado com taxi para o hotel  
 12:00 – 13:30 Almoço perto do hotel  
 13:30 – Traslado com taxi para a GVB  
 14:00 – 14:30 Apresentação sobre o projeto "Ônibus Brasileiro a Hidrogênio": Prof. Ferdinand Panik  
 14:30 – 14:50 Apresentação sobre a estação de abastecimento de hidrogênio: Alexandre Correla  
 14:50 – Apresentação da experiência de Amsterdam com frota de ônibus a célula a combustível hidrogênio  
 Apresentação sobre o processo de certificação do ônibus  
 Apresentação sobre a experiência com a estação de abastecimento de hidrogênio  
 Apresentação sobre o processo de licenciamento da estação de abastecimento de hidrogênio  
 17:00 – Traslado para o hotel e jantar

6a feira 11.05.07 – Voo Amsterdam para São Paulo com a KLM KL 797a às 09:55 hs chegando em GRU às 18:00 hs.

Thank to the technical workshop at Petrobras in 2006 and the visit to the fuel cell bus projects in Hamburg and Amsterdam in 2007, we had no problem to receive construction and installation licenses.





## KEY EVENTS HYDROGEN STATON - Main Milestones Phase II.2



**December 31st 2007 and January 18th 2008** - "Arrival of the Main Equipment at EMTU".

**January 2009** - Construction and Installation licenses from Cetesb, the Fire Department and the Municipality of São Bernardo.

**July 22<sup>nd</sup> 2009** - Civil constructions have started. UNDP tender has been published 3 times and in the last one, only one proposal has been submitted.

**March 26<sup>th</sup> 2010** - Civil constructions at the EMTU site have been completed.

**June 1<sup>st</sup> 2011** – Received License from the Federal Police to purchase Potassium Hydroxide.

**May 23<sup>rd</sup> 2013** - The hydrogen station in São Bernardo do Campo has started its first operation.

**December 5<sup>th</sup> 2013** – Partial accomplishment of the milestone "SAT Hydrogen Station – Ready for Bus Operation".



# KEY EVENTS HYDROGEN STATION – Innovative Solutions to overcome challenges

## Provisory Hydrogen Stations



**Caxias do Sul – Air Liquide Station**



**EMTU São Bernardo do Campo – BR  
Distribuidora contracted Linde**

**October 19<sup>th</sup> 2009 – BR Petrobras has made a cooperation with Linde to build a provisory station at the EMTU facilities to enable the start Verification Tests.**

**Solution has to be found due to the delays of the civil constructions of the H2 Station.**





## Project Phase II.2 from May 2006 until February 2011 (\*)



**ALL BUS MILESTONES COMPLETED**  
in February 4<sup>th</sup> 2011 – Completion of the Verification Tests Part 2

**March 2011** - The Brazilian Fuel Cell Bus has been voted by a public and a technical jury as one of the 3 finalists in the category of Transportation, of the GreenBest, the biggest Brazilian prize for Sustainability.



**(\*) LAST MILESTONE HYDROGEN STATION: EXPECTED TO BE COMPLETED END OF DECEMBER 2014**



## **Project Phase II.3 from January 2012 until June 2015**

On December 2011 the contract between the consortium and the UNDP has been fully signed.

**Objectives:** Design, production, test and evaluation of three new buses and the full use, operation, maintenance and evaluation of the INFRASTRUCTURE's capacity installed in the PHASE II.2.

**Technical concept of the 3 new buses:** is advanced and very competitive, using the lessons learned from the prototype bus, the experience of the Brazilian bus industry to build buses in large scale, and the technology developments worldwide.

### **Overall Bus Specifications:**

- 12,6 m chassis
- Minimum 68 passengers

### **Lifetime Specifications:**

- Chassis and body: 10 years
- Electrical traction system: 12 years or 240.000 km
- Fuel Cell system: 6.000 hours or 120.000 km

**The integration of local content and the interest of the consortium members and suppliers in implementing the phase II.3 within the available project budget, reduced the costs of the 3 new buses by 3 times: US\$ 1 million.**





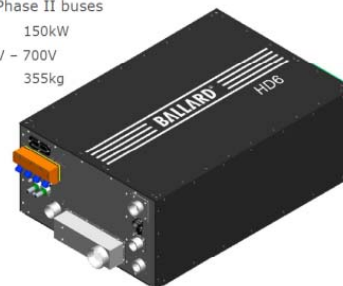
## Consortium Members for the Bus

### Phase II.3 – 3 new buses



■Next FC system for the Phase II buses

- Max. power 150kW
- Operation voltage 600V – 700V
- Weight 355kg



Ballard provided heavy duty fuel cell systems, support to bus integration, training, maintenance and service.



Tutto, a Brazilian company with more than 95.000 chassis modified and manufactured, is the complete vehicle integrator, bus chassis manufacture, bus design, construction, documentation, tests, vehicle software development and bus certification.



Marcopolo, a Brazilian company with an annual production of 30.000 buses in 2013 and 20 plants worldwide, is the bus body builder.



## Consortium Members for the Hydrogen Infrastructure



PETROBRAS DISTRIBUIDORA, Brazil's largest fuel distribution company with more than 7,000 service stations, is the prime integrator of the hydrogen fueling station and responsible for operation and general maintenance.



HYDROGENICS, supply electrolyser, compressor, dispenser and storage tanks, support for site preparation, installation, commissioning, equipment maintenance and training.



**HYDROG(E)NICS**





## Consortium Members: Project Leader and Management



**EPRI INTERNATIONAL**, the international arm of the Electric Power Research Institute, a non-profit US scientific research organization, with broad experience in management of large and collaborative technological programs, **is the Project Manager and Leader of the Consortium, and coordinated the international teams.** EPRI International promoted the sharing of lessons learned, coordinated acceptance tests and the evaluation of final products, and performed simulations to determine an optimum hybrid concept according to the EMTU` s corridor drive cycle.



## **Next Milestones to be accomplished until June 2015**

Project Phase II.2:

**Complete Site Acceptance Tests of the Hydrogen Station/Station ready for Bus Operation**

Project Phase II.3:

**Maintenance of the Hydrogen Station – 3 Trips**

**Factory Acceptance Tests of the Second and Third Buses in Fuel Cell Hybrid Mode**

**Functional tests 3 buses**

**Verification Tests 3 buses**

**2 Reports Operation in Revenue Service 3 Buses**





## What were the main challenges during project implementation?

- To get the funding approved at the Global Environment Facilities.
- To form/find the right partners of the Consortium.
- Logistics of imported parts, civil construction of the hydrogen station, bus insurance, the purchase of potassium hydroxide, and to get the visa for foreign technicians to work for extended periods.

**This is a pioneer and an international cooperation project, which requires: patience, courage, perseverance, tolerance, mutual cooperation, understanding and knowledge about different cultures and languages.**

- Communication among companies and people from different countries and different Brazilian states is a challenge and is the key of successful implementation. There is a need to translate not only the languages, but also the culture and way of working from one side to the other .
- The local teams need time to assimilate new technologies and concepts.
- To get the commitment to hydrogen in a country where ethanol is the most valuable fuel. A country oriented to renewable energy is opened to new fuels but also offers big competition to hydrogen.
- **Innovative solutions had to be found to overcome challenges and keep the project going forward during 8 years since the first contract has been signed.**



## Concrete Results of the Project

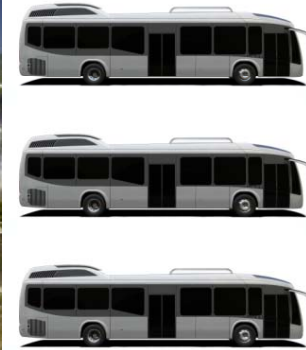


- ❑ Generation of new business and job opportunities.
- ❑ Knowhow and knowledge to the Brazilian industry.
- ⑩ Design, production, operation and evaluation of 4 fuel cell buses “made in Brazil” using a local chassis, a local body and local components.
- ⑩ Design, production, operation and evaluation of a hydrogen fueling station well-to-wheel CO2 – free.
- ⑩ Successful international cooperation (exchange knowledge and experience from both sides (world class companies and the Brazilian industry)). This is a 2 way winning process.
- ⑩ Achieved a bus cost reduction by 3 times by involving the local industry, which have a large scale production capacity.
- ⑩ Applied pertinent safety standards, codes and protocols used worldwide.
- ⑩ This project is not only a demonstration project . It created a sustainable basis for the development , production and operation of fuel cell buses in Brazil and **developed a business model and local partnerships that can support the introduction of the technology in commercial scale.**





## Future Perspectives



**Through this project, BR petrobras has acquired the concession of the hydrogen station for the next 60 years.**

This is an opportunity to assure the continuation of the activities even after the project termination, and to establish a strategy for the future exploring the opportunities offered by the hydrogen station and by the 3 new buses in operation.

### **Several Topics could be explored:**

- Analysis related to performance, efficiency, costs, durability, flexibility, maintenance, fuelling and operation processes;
- Future concepts including a study about potential applications of the existing equipment;
- Research projects in cooperation with local and international partners;
- Studies about scenarios and roadmaps for hydrogen and fuel cells use in the urban transportation model of big cities and smart cities concepts.



# SUSTAINABLE<sup>®</sup> C I T I E S P R O G R A M



REDE  
NOSSA  
SAOPAULO

Organization



Rede Social Brasileira  
por Cidades Justas e  
Sustentáveis



INSTITUTO  
ETHOS

- This platform was inspired by the commitments made by the city of Aalborg in Denmark in a sustainable development pact adopted by more than 650 municipalities, mostly in Europe.
- The commitments consider: local community participation in decision-making, the urban economy while preserving natural resources, social equity, proper land management, urban mobility, global climate and biodiversity conservation, among other things.
- Given the differences between Brazil and Europe, two new themes were added: 1) Education for Sustainability and Quality of Life and 2) Culture for Sustainability.
- At the moment 273 participants cities





## The Concept of Smart Cities in Brazil



The concept of Smart Cities in Brazil is known but there is a need for support and awareness building. The Foundation Getulio Vargas (FGV), a well known and renowned university has organized seminars in order to help Brazilian cities governments to elaborate the Municipal Plan for Urban Mobility based on the Smart Cities concept. This plan is mandated by the law nº 12.587/2012 for cities with more than 20 thousand inhabitants .



# The Federal Government Program for Sustainable Cities

SECIS

MINISTÉRIO DA CIÊNCIA, TECNOLOGIA E INOVAÇÃO  
SECRETARIA DE CIÊNCIA E TECNOLOGIA PARA INCLUSÃO SOCIAL



**PROGRAMAS ESTRUTURANTES**  
CIÊNCIA, TECNOLOGIA E INOVAÇÃO PARA O DESENVOLVIMENTO SOCIAL

BRASÍLIA, JANEIRO DE 2013.

- The Program from the MCTI Ministry of Science, Technology and Innovation has the objective to combine the introduction of new technologies with social development (reduction of poverty and increase of capacity building).
- The Concept of Sustainable Cities is seen not only from the technological aspects but always in combination with the social and economical aspects.
- **Based on the fact that new technologies generates new business opportunities and creates jobs, it is very easy to combine all the above aspects.**



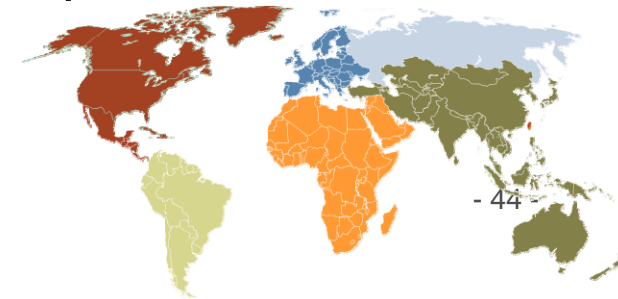


## Concrete suggestions for activities and cooperation

After 15 years working for this project, the project team acquired a great value of lessons learned, best practices, knowledge and experience.

Marieke Reijalt from the European Hydrogen Association and I are trying to submit a project to develop an international communication platform, which is able to disseminate not only the technological knowledge but also the key factors and models which lead to successful implementation of projects, based on the lessons acquired by the Brazilian, European and the international projects, and to facilitate communication among them.

We believe that sharing information looking for synergies, facilitate the understanding, mitigate concerns and accelerate the implementation of innovative solutions and new technologies worldwide.



**Thank you for your attention!**