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Update on Hydrogen and Fuel Cells developments in France

A Wealth of New Projects



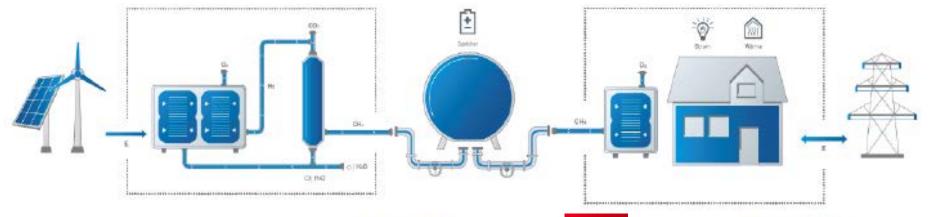


Power to Gaz: Synergies between electric network and gas network

Renewable Electricity Power-to-Gas process Natural gas infrastructure

Gas-to-Power combined heat and power

Eletcrical Grid

























McPhy: electrolysers and storage

McPhy

Offices:

France Germany

Italy Japan (rep.)

Industrial H₂ market



- Flexible on-site H₂ production solutions dedicated to industrial market
- >1000 clients base
- >3000 electrolysis solutions installed

Major projects (energy & mobility)



- Engineering & Project management capabilities
- Projects examples:
- INGRID (green hydrogen production, solid storage, and electricity generation with fuel cell)
- GRHYD (power to gas project)
- Partners examples:







Production



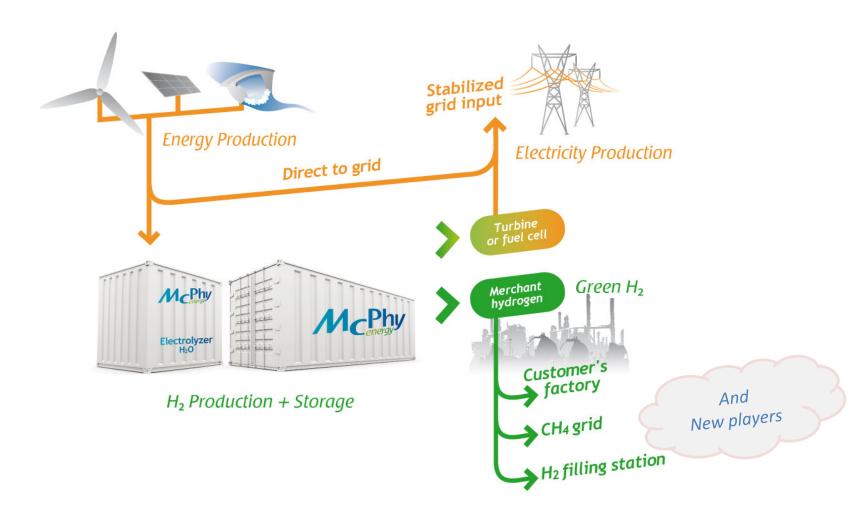
- 1 plant in La Motte Fanjas (France)
- 1 plant in Ponsacco (Italy)
- 1 plant in Wildau (Germany)

R&D



- 1 R&D center in La Motte Fanjas (France)
- Focus on next generation products (improved kinetics, increased sizing, transportability, ...)

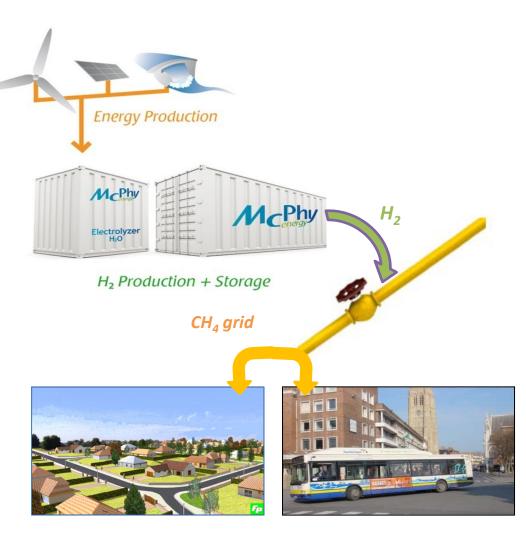
Storage enables the "New" H₂ value chain



Power to Gas

Injection into the natural gas network

- Stored energy is not restricted to the site of generation
- Connection of energy networks increase flexibility
- Improvement of overall efficiency
- No modification on existing devices up to 6% of H₂ in CH₄ grid



AIRCRAFT INDUSTRIES





















RENAULT KANGOO ZE WITH H₂ RANGE EXTENDER







- A standard, mass-produced electric vehicle equipped with H₂ range extender
- Presented @ Mondial de l'Auto Paris
- First customer deployments (Solvay Group, in Tavaux, France)

5 kW Fuel Cell System

Contact: Fabio Ferrari

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La Poste: a captive fleet business case



- Going to BEV is strategic for them
- La Poste committed to buy 10 000 Kangoo ZE and planned 40 000 ZEV
- To deploy more ZE, they need to increase driving range
- Kangoo ZE + Hydrogen Range Extenders kit is the preferred solution











Objectives

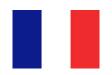


- Harmonising roll-out of Hydrogen Refueling Stations (HRS) in Europe
- National roll-out plans for Denmark, France, the Netherlands and Sweden
- 3. Learning from Germany (CEP, H2 Mobility, NOW Gmbh), UK mobility, the London Hydrogen Partnership & other H₂ initiatives
- 4. Linking national hydrogen corridors to international TEN-T transport corridors
- 5. EU wide dissemination to key decision makers and coordinators of TEN-T corridors









France evaluates a new Market Model to de-risk and accelerate HRS deployment

Captive fleets HRS deployments – evolve to public HRS

Urban Commercial Vehicles: Customers require no pollutant & no CO2









2020-2025 ?
Full power

H₂ private cars
& Nationwide H₂

refilling station







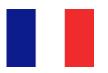
Two Evolutions Paths





Consumer Market PHEV (Electric + Fossil)

with more and more electrification



 French Government departments and public entities









Vehicle OEMs





+ 2

 Hydrogen providers/ producers and utilities













 Technology & equipment providers













Regional representatives











Phase 1 is finished. Phase 2 expected to be completed mid-March

- Enthusiatic Groups
- Top down approach difficult in France in the present context
- Captive fleets and use of « range extender » to be studied in Phase 2.